REAL SIMPLE

worksheet: tag-sale checklist

HAND THIS OUT to everyone working your tag sale so you're all on the same page regarding starting prices (and so everyone knows how low he can go when it comes to hagglers). Check off items as they're sold to see what kind of progress you're making, and use the far-right column to document the final selling price.

Item	Starting Price	Lowest You'll Go	Final Selling Price
Grandma's oak armoire	$100	$25	$40

For reprints of this chart, go to www.realsimple.com/tagsale

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